# PACIFIC IMPERIAL MINES INC. Management Discussion and Analysis For the nine months ended March 31, 2012

The following discussion and analysis, prepared as of May 24, 2012, should be read in conjunction with the condensed interim financial statements for the nine months ended March 31, 2012 together with the audited financial statements and related notes attached thereto of the Company for the year ended June 30, 2011. This MD&A dated May 24, 2012 was approved by the Board of Directors prior to its release. All amounts are stated in Canadian dollars unless otherwise indicated.

This Management Discussion & Analysis summarizes the activities of the Company to date, and provides financial information for the nine months ended March 31, 2012. The discussion may contain statements that are forward-looking in nature, involving known and unknown risks and uncertainties such as general economic and business conditions, operating costs, changes in foreign currency exchange rates, and other factors. Since forward-looking statements address future events and conditions, by their nature, they involve inherent risks and uncertainties. Therefore, actual results may be materially different from those expressed or implied in such statements. Additional information on the Company is also available at www.sedar.com.

# Adoption of International Financial Reporting Standards ("IFRS")

As of July 1, 2011, the Company adopted IFRS. These condensed interim financial statements and other financial information for the nine months ended March 31, 2012 have been prepared in accordance with IFRS, and are for part of the period covered by the Company's first IFRS annual financial statements for the year ending June 30, 2012. The Company has restated its comparative financial statements and other financial information following its IFRS accounting policies. A reconciliation of the previously disclosed comparative periods' financial statements in accordance with Canadian generally accepted accounting principles to IFRS is set out in Note 9 to these interim financial statements.

# **Description of Business and Overall Performance**

Pacific Imperial Mines Inc. is a mineral exploration company engaged in the acquisition and exploration of mineral properties.

In September 2004, through a reverse take-over ("RTO") the Company acquired a mineral exploration venture which included two mineral exploration licenses and three mining licenses in "Tangshang Gold" and "Salachong Gold" located in Guangnan County, Yunnan province, in the People's Republic of China. On December 3, 2007, the Company determined that it had lost control of the assets and operations of the Company's wholly owned subsidiary Guangnan Tangshang Gold Co. ("GGC"), including the properties in China and the related mineral exploration and mining licenses to Yunnan Non-Ferrous Metals Geological Bureau ("YNGB") and Yunnan Non-Ferrous Metals Resource (Group) Co. Ltd. (the "Operator") As the Company no longer controlled the net assets and operations of GGC, it effectively recognized their disposal on that date. On August 20, 2010, the Company entered into a Share Purchase Agreement to sell its interest in its wholly-owned subsidiaries, Goldchina Holdings Group Limited ("Goldchina") including GGC, to the Operator for \$476,000 in cash and the return of the 15,104,760 common shares of the Company. These common shares were subsequently cancelled in November 2010.

Currently, the Company does not have a mineral property. The Company is actively seeking and evaluating various projects.

As the Company is still in exploration stage and non-revenue producing, the Company has experienced losses since its inception. During the nine months ended March 31, 2012, the Company recorded a net loss of \$231,991. As of March 31, 2012, the Company has accumulated deficit of \$4,260,696.

The Company can meet its current commitments as they become payable, but any future commitments including the completion of acquisitions, exploration and development of mineral properties and projects, is dependent on

the ability of the Company to obtain the necessary financing. As of March 31, 2012, the Company had a working capital of \$267,079. The Company may need to raise additional funds to maintain the Company's operation for the next twelve months.

## **Mineral Interests**

The Company is currently actively searching for a mineral property in Canada and Brazil.

#### **Exploration Activities**

There was no exploration activity during the nine months ended March 31, 2012.

# **Results of Operations**

Three Months Ended March 31, 2012

During the three months period ended March 31, 2012, the Company recorded a net loss of \$58,293 as compared to a net loss of \$13,114 for the same period of last year. The increase of \$45,179 in net loss was primarily due to the follows:

- (1) Wages of \$31,213 during the period to an employee commencing July 2011.
- (2) Legal fees increased of \$2,934 for legal corporate matters;
- (3) Management fees to a related company of \$3,600 compared to same period of last year; and
- (4) Travel expenses increased of \$4,276 as compared to same period last year.

Nine Months Ended March 31, 2012

During the nine months period ended March 31, 2012, the Company recorded a net loss of \$231,991 as compared to a net loss of \$103,183 for the same period of last year. The increase of \$128,808 in net loss was primarily due to the follows:

- (1) Wages of \$93,074 during the period to an employee commencing July 2011;
- (2) Accounting and audit fees increased of \$4,955 due to the net effect of the accrual of the 2011 audit fees of \$15,800 and decrease in accounting fees during the period as compared to same period of previous year;
- (3) Legal fees decreased of \$8,361 due to lesser legal corporate matters required and adjustment to accrual;
- (4) Increase in management fees to a related company of \$10,800 compared to same period of last year;
- (5) Share-based compensation decreased by \$22,054 due to fewer stock options granted or vested for the period; and
- (6) Travel expenses increased of \$50,833 during the period for property investigation in Brazil.

## **Summary of Quarterly Results**

			Basic &				
		Operating	Fully Diluted		Long		
		Income/	Earning/(Loss)	Total	Term	Cash	
Quarter Ended	Revenue	(Loss)	Per share	Assets	Liabilities	Dividend	
	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	
March 31, 2012	Nil	(58,293)	-	273,952	Nil	Nil	
December 31, 2011	Nil	(81,265)	-	336,541	Nil	Nil	
September 30, 2011	Nil	(92,433)	-	440,352	Nil	Nil	
June 30, 2011	Nil	(58,143)	-	224,200	Nil	Nil	
March 31, 2011	Nil	(13,114)	-	260,528	Nil	Nil	
December 31, 2010	Nil	(58,857)	-	274,968	Nil	Nil	
September 30, 2010	Nil	(31,212)	-	345,068	Nil	Nil	
*June 30, 2010	Nil	(37,743)	-	383,060	Nil	Nil	

<sup>\*</sup>Note: The financial results and total assets for the fourth quarter of fiscal year 2010 are based on Canadian GAAP and have not been restated to conform to IFRS.

For the quarter ended December 31, 2010, the previously-filed unaudited interim financial statements incorrectly recorded a gain of \$1,434,952 on the redemption and cancellation of the 15,104,760 common shares which occurred on November 3, 2010; the redemption and cancellation was in fact a capital transaction within shareholders' equity and there was no gain. The Company had already filed the amended and restated interim financial statements and the related management discussion and analysis for the interim periods ended December 31, 2010 and March 31, 2011 to reflect this correction.

#### **Investor Relations**

The Company is responsible for its investor relations activities and has not engaged a third party to handle this duty.

#### **Management Change**

At the annual meeting on November 16, 2011, Roman Shklanka, Leo King and Geir Liland were re-elected as directors.

# **Balances and Transactions with Related Parties**

As of March 31, 2012, the amounts due to related parties, which are unsecured and have no specific terms of repayment, are as follows:

	March 31 2012	June 30 2011
Roman Shklanka, director of the Company Albert Wu & Associates Ltd., a company controlled by	-	7,998
Albert Wu, Chief Financial Officer of the Company H. Leo King & Associates Inc., a company controlled	-	3,024
by Leo King, President of the Company	-	560
Total	\$ -	\$ 11,582

During the nine months ended March 31, 2012, the following related party transactions were incurred in the normal course of operations:-

- (a) The Company incurred management fees of \$21,600 (2011 \$10,800) to Kobex Minerals Inc. a company with a director (Roman Shklanka) in common;
- (b) The Company incurred management fees of \$4,500 (2011 \$4,500) to H. Leo King & Associates Inc., a private company controlled by Leo King, the President and a director of the Company;
- (c) The Company paid \$13,680 (2011 \$13,365) for accounting fees to Albert Wu & Associates Ltd., a company controlled by Albert Wu, CFO of the Company;
- (d) The Company paid \$2,250 (2011 \$2,250) for book-keeping corporate secretary services to Chelsia Cheam, Secretary of the Company; and
- (e) The Company issued nil shares (2011 300,000 shares) to a company controlled by Leo King, the President and a director of the Company for settlement of debts.

## **Liquidity and Capital Resources**

The Company's business is exploration and it does not generate cash flow from operations to adequately fund its activities and has therefore relied principally upon the issuance of securities and loans and advances from directors for financing. During the nine months ended March 31, 2012, the Company incurred a net loss of \$231,991. As of March 31, 2012, the Company had working capital of \$267,079. The increase in working capital of \$73,345 as compared to the year ended June 30, 2011 was primarily due to the proceeds received of \$300,000 from the private placement of 2,000,000 shares. The Company may not have enough resources to acquire new mineral properties and finance its operations in the next twelve months and may need to raise additional funds.

The Company intends to continue relying upon the issuance of securities to finance the Company's future activities but there can be no assurance that such financing will be available on a timely basis under terms acceptable to the Company.

# **Risk and Uncertainties**

While the Company does not currently hold an interest in mineral properties in a foreign country, it is in the business of acquisition, exploration and evaluation of mineral properties, and accordingly it will be exposed to the laws governing the mining industry in the country from which the mineral properties are acquired with respect to such matters as taxation, repatriation of profits, restrictions on production, export controls, environmental compliance, and expropriation of property or limitations on foreign ownerships, as well as shifts in the political stability of the country and labour unrest, any of which could adversely affect the Company and its exploration and production activities in the country.

The Company's business, results of operations, financial condition, and the trading price of the Company's common shares could be materially adversely affected by any of the foregoing risks and by other risks, including risks related to development of mineral deposits, metal prices, title matters, reclamation costs, gold and other base metal prices volatility, competition, additional funding requirements, insurance, currency fluctuations, conflicts of interest, and share trading volatility. Any of these risks could have a material adverse effect on the business, operations or financial condition of the Company.

# **Critical Accounting Estimates**

The preparation of financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the reported amounts of certain assets and liabilities at the date of the financial

statements and the reported amounts of certain revenue and expenses during the period. Actual results could differ significantly from those estimates. Specific items requiring estimates are amortization, asset retirement obligations, future income taxes, share-based compensation, fair value of financial instruments, other accrued liabilities and contingent liabilities.

#### **Financial Instruments**

Fair value estimates of financial instruments are made at a specific point in time, based on relevant information about financial markets and specific financial instruments. As these estimates are subjective in nature, involving uncertainties and matters of significant judgement, they cannot be determined with precision. Changes in assumptions can significantly affect estimated fair values. The carrying value of cash and cash equivalents, receivable and advances, accounts payable and accrued liabilities, and amount due to related parties approximates the fair value because of the short-term nature of those instruments. The Company is not subject to significant interest and credit risks arising from these financial instruments. As the Company no longer operates in a foreign country, the Company is therefore not subject to foreign currency risk arising from changes in exchange rates between the foreign currency and Canadian dollar.

## **Changes In Accounting Policies**

Implementation of International Financial Reporting Standards ("IFRS")

In 2008, the Canadian Accounting Standards Board ("AcSB") confirmed that the transition to IFRS as issued by the International Accounting Standards Board, from Canadian GAAP will be effective for fiscal years beginning on or after January 1, 2011 for publicly accountable enterprises. Accordingly, the Company has commenced reporting on an IFRS basis in the current condensed interim financial statements. The transition date, July 1, 2010, required the restatement for comparative purposes of amounts reported by the Company for the year ended June 30, 2011.

The March 31, 2012 condensed interim financial statements have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting and IFRS 1, First-time Adoption of IFRS (IFRS 1). Subject to available elections and exemptions under IFRS 1, the Company has applied the same accounting policies in its opening IFRS balance sheet as at July 1, 2010 and throughout all periods presented, as if the policies had always been in effect. The impact of the changes to IFRS is detailed in note 9 to the condensed interim financial statements.

Recent Accounting Policies Pronouncement not yet been adopted include the following:-

IFRS 7, Financial Instruments: Disclosures

The amendments will increase disclosure required regarding the transfer of financial assets, especially if there is a disproportionate amount of transfer transactions undertaken around the end of the reporting period, and the possible effects of any risks that may remain with the entity that transferred the asset. This new standard, which is applicable for annual periods beginning on or after July 1, 2011, is not expected to significantly impact the Company.

IFRS 9, Financial Instruments

This new standard introduces new requirements for classifying and measuring financial assets and liabilities and carries over from the requirements of IAS 39, Financial instruments: Recognition and measurement derecognition of financial assets and liabilities. This new standard is not applicable until January 1, 2013 but is available for early adoption. The Company has not yet assessed the impact of this standard.

IFRS 11, Joint arrangements

The standard provides for accounting of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. The standard also eliminates the option to account for jointly controlled entities using the proportionate consolidation method. The new standard is effective for periods beginning on or after January 1, 2013, with early application permitted. The Company has not yet assessed the impact of this standard.

#### IFRS 13, Fair value measurement

The standard sets out in a single IFRS a framework for measurement of fair value and related disclosures. The definition of fair value emphasizes that fair value is a market-based measurement, not an entity-specific measurement. This new standard is applicable for periods beginning on or after January 1, 2013, with early application permitted. The Company has not yet assessed the impact of this standard.

#### IAS 28, Investments in associates

IAS 28 was amended in 2011 which prescribes the accounting for investments in associates and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. The standard is effective for annual periods beginning on or after January 1, 2013, with early application permitted, and is not expected to significantly impact the Company.

#### **Off-Balance-Sheet Arrangements**

The Company has not entered into any off-balance-sheet arrangements.

# **Latest Outstanding Share Data**

As of May 24, 2012, the Company has the following outstanding securities:

Common shares - 18,841,968 Stock options - 1,150,000 Warrants - Nil